

HERZOG & CARP

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In these turbulent times we want to provide you with some thoughts and encouragement.

1. We're here.

We are working in the office every day. If we have to switch to working remotely, you can relax: we have everything stored electronically in the cloud, with three-factor authentication to prevent hacking. Our three-factor authentication physically requires verification from one of us, without automation. We have laptops, desktops, and cell phones.

We also have the ability to forward the firm's phone to our cell phones. The only conceivable pinch point is that if we forward the firm's phone to our cell phones, we shrink from seven phone lines to one. We have an old-school solution for that: if you call and we don't answer, please email us with a call back number.

2. We're working.

We are working hard every day, all day. That will not change if we have to switch to working remotely. We have plenty of cases that are on trial dockets, clients who need contracts or estate planning documents, and legal problems that need to be prevented or solved. We are set for trial in April; though the courts may close down jury trials, we are ready to go. We have a brief to write and file in the U.S. Supreme Court in the next 60 days on a case of first impression in U.S. history. We have another case pending in the Texas Supreme Court. Our minds don't stop working, it's business as usual for us.

3. We're going to be here for a long time.

Very few law firms have our financial stability. From November 1, 1988 to today we have had 125 consecutive profitable quarters. In over 11,300 days of operations we have always had zero debt, paid no interest, and owned 100% of our equipment. Anything you see in our office we own debt free and that will not change. During the past 31 years plenty of law firms (including

firms as large as number 2 in the U.S.) have collapsed and vanished. We're not collapsing, vanishing, or shrinking. We're here for the long haul.

4. Texas and the USA will get through this.

Two weeks ago Brian Kilmeade gave an excellent presentation at Houston Baptist University. As a New Yorker studying Texas history, he said something we want to amplify. No one could survive the Comanche and Apache attacks and settle this vast area we love until Texans arrived. 300 Texans showed up with a wagon, an axe, a gun, and courage. 180 years later there are 29 million of us and this virus isn't as big a threat as the first 300 Texans faced. The price of oil is down, a new virus is in the air, and we're all going to get through this.

Very truly yours,



Lauren McCollum



Harry Herzog



Lali Marquez